

Lightning eMotors Vehicles Surpass 5 Million All-Electric Miles

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- *Achievement highlights success of Lightning vehicles across over 80 deployments*
- *Current vehicle offerings are demonstrating excellent uptime capability, reflecting Lightning's investment in quality and service*
- *Mileage milestone shows Lightning's products bring more than just environmental benefits to customers' fleet vehicle operations*

LOVELAND, Colo., August 22, 2023 - Lightning eMotors (NYSE: ZEV), a leading provider of zero-emission, medium-duty commercial vehicles and electric vehicle (EV) technology for fleets, announced today its fielded units deployed to commercial electric vehicle fleets have surpassed five million real-world miles. To date, Lightning has delivered over 600 zero emission commercial vehicles to customers, dealers and upfitters. Lightning's vehicles are now operating at over 80 fleet depots across North America.

"This isn't the start of our journey. Lightning is a pioneer of commercial vehicle electrification, and five million miles is a huge accomplishment and a testament to our status as a mature EV manufacturer deploying meaningful numbers of vehicles into the market," said Tim Reeser, co-founder and CEO of Lightning eMotors. "This milestone wouldn't be possible without the work of hundreds of dedicated Lightning employees that develop, manufacture and support our vehicles."

Lightning's landmark mileage achievement is measured through [Lightning Insights](#), the company's advanced EV-specific telematics platform. In addition to mileage, Insights tracks over 150 other datapoints, including vehicle location, state of charge, energy usage, efficiency, vehicle health and more. Fleet-wide performance data demonstrates that Lightning's current generation vehicles provide operational uptime that can compete with established diesel fleets. This reflects the major investments that Lightning has made over the past two years in quality systems and customer service operations. In addition, Lightning vehicles have mitigated around 9 million lbs. of on-road CO₂ emissions.



Lightning eMotors' electric vehicles have clocked up over 5 million miles of customer operation across the US and Canada (image: Lightning eMotors)

Cargo body styles include cargo vans, box trucks, refrigerated trucks, work trucks, utility trucks and more. Passenger configurations include passenger vans, shuttle buses and the popular new [ZEV4 Type A School Bus](#). Lightning has also produced several specialty vehicles, such as [ambulances](#), [coach buses](#) and a [mobile library van](#), in addition to dozens of [repowered vehicles](#) across many models and body configurations—all of which have contributed to the total miles accumulated by Lightning EVs.

"This milestone demonstrates the impact our commercial EVs can have on the environmental, logistical and financial aspects of our customers' fleet operations," said Nick Bettis, vice president, marketing and sales operations at Lightning eMotors. "I'm proud Lightning is the partner of choice for a growing number of fleets across the United States and [Canada](#)."

"We're excited for our employees, partners, investors and customers to ride with us into the next chapter of Lightning eMotors fleet electrification," added Reeser.

To learn how to electrify your fleet with Lightning eMotors and be a part of its next five million miles and beyond, please visit lightningemotors.com.

About Lightning eMotors

Lightning eMotors (NYSE: ZEV) has been providing specialized and sustainable fleet solutions since 2009, deploying complete zero-emission-vehicle (ZEV) solutions for commercial fleets since 2018. In

that time, we have deployed a variety of vehicle classes and applications including but not limited to cargo and passenger vans, ambulances, transit and shuttle buses, school buses, specialty work trucks, and electric powertrains for school buses, transit buses and motor coaches. The Lightning eMotors team designs, engineers, customizes, and manufactures zero-emission vehicles to support the wide array of fleet customer needs with a full suite of control software, telematics, analytics, and charging solutions to simplify the buying and ownership experience and maximize uptime and energy efficiency. To learn more, visit our website at <https://lightningemotors.com>.

Forward-Looking Statements

Except for historical information herein, matters set forth in this press release are forward-looking within the meaning of the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995, including statements about the commercial and technology progress and future financial performance of Lightning eMotors, Inc. These forward-looking statements are identified by the use of words such as “anticipate,” “believe,” “continue,” “could,” “estimate,” “expect,” “expand,” “enable,” “might,” “potential,” “should,” “would” among others. Forward-looking statements in this press release are subject to certain risks and uncertainties inherent in the company’s business that could cause actual results or outcomes to vary, including, but not limited to, risks related to Lightning eMotors’ operations and business and financial performance; the ability of Lightning eMotors to execute on its business strategy and grow demand for its products and revenue; potential increases in costs or shortage of raw materials; market acceptance of new product offerings; and other risks more fully described in Lightning eMotors’ filings with the Securities and Exchange Commission from time to time. You should not put undue reliance on any forward-looking statements. Forward-looking statements should not be read as a guarantee of future performance or results and will not necessarily be accurate indications of the times at, or by, which such performance or results will be achieved, if at all. Lightning eMotors undertakes no obligation to update any forward-looking statements, except as required by law.

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